

(Pages : 3)

R – 6223

Reg. No. : .....

Name : .....

**First Semester M.Sc. Degree Examination, May 2023**

**Counselling Psychology**

**CP 511 : PSYCHOLOGICAL PROCESSES**

**(2022 Admission)**

Time : 3 Hours

Max. Marks : 75

PART – A

Answer any **two** questions. Each question carries **15** marks.

1. Explain the process of learning explained by classical conditioning. Discuss its application in the clinical setting.
2. What is motivation? How can managers use different theories of motivation to influence employees to increase productivity?
3. Evaluate trait theories of personality.
4. Explain different research methods used in psychology.

**(2 × 15 = 30 Marks)**

PART – B

Answer any **five** questions. Each question carries **5** marks.

5. Describe the PASS model of intelligence.
6. Examine the physiological basis of thirst.

P.T.O.



7. Analyse the cognitive appraisal theory of emotion.
8. Give a brief outline of determinants of personality.
9. Explain the significance of operant conditioning in psychology.
10. Elucidate Jungian Archetypes.
11. Critically evaluate Bowlby's attachment theory.
12. Describe the concept of a fully functioning person from a humanistic viewpoint.

**(5 × 5 = 25 Marks)**

**PART – C**

Write short notes on any **ten** questions. Each question carries **2** marks.

13. Intrinsic motivation
14. Insight learning
15. Functionalism
16. Emotional intelligence
17. Unconditional positive regard
18. Negative punishment
19. Facial feedback hypothesis
20. Arousal theory
21. Fluid intelligence
22. Fixation
23. Extinction



24. Surface traits
25. Participant observation
26. Pranayama

**(10 × 2 = 20 Marks)**

---

