



Reg. No. :

Name :

Second Semester M.A. Degree Examination, August 2011
(Personnel Management)
PM 2.2.1 : ORGANISATIONAL BEHAVIOUR

Time : 3 Hours

Max. Marks : 75

PART – A

Answer **any five** questions. All questions carry **equal** marks. Answers need not exceed **300** words. (5×6=30 Marks)

1. Discuss the contribution of Hawthorne studies and consequent changes in management thinking.
2. Discuss the concepts of learning, attitudes and personality.
3. Discuss the organized nature of the perceptual field.
4. Discuss development of group norms with illustration.
5. Discuss any contingency theory of leadership.
6. Discuss Power, influence and politics.
7. Explain functional selectivity of perception.
8. Discuss the interpersonal and intrapersonal conflict.



PART – B

Answer **any three** questions. All questions carry equal marks. Answers need not exceed **1500** words. **(3×15=45 Marks)**

9. Describe transactional analysis and illustrations from organisational life.
10. Discuss the reasons for organizational change and change management process.
11. Discuss the difference between effectiveness and efficiency with suitable examples.
12. Discuss the factors that contribute to job satisfaction and the consequences of low job satisfaction.
13. Discuss the relevance of organizational climate and the HRM role in it.